

9/22/2020			Colorado Airport Operators Association			Date Approved: 09/23/2020		
Virtual Winter Conference w/2 in-person get togethers and Normal Spring Conference								
Fiscal Year			Oct_1	2020	to	Sept_30	2021	
REVENUE/INCOME					EXPENSE			
Memberships								
Corporate/Business	Fee	Members	Budget		Administration			
Student/Individual	\$ 25	4	\$ 100		Office Supplies			\$ 300
Basic	\$ 300	30	\$ 9,000		Website Updates & Maint			\$ 2,500
Additional (each)	\$ 100	4	\$ 400		Professional Services/Fees			\$ 2,500
Unlimited	\$ 750	12	\$ 9,000		Contract Labor			\$ 23,000
Sponsorship	\$ 500	14	\$ 7,000		Tax Prep, year end			\$ 500
Sub Total			\$ 25,500		Insurance			\$ 1,600
					Meetings			\$ 1,000
Airports					Misc. Admin			\$ 1,000
Commercial +5M	\$ 1,500	1	\$ 1,500		Sub Total			\$ 32,400
Commercial >100K	\$ 750	4	\$ 3,000					
Commercial <100K	\$ 500	7	\$ 3,500		Training, Grants, Sponsorships			
GA >100K	\$ 500	9	\$ 4,500		Training /Education			\$ 30,000
GA 50-100K	\$ 200	4	\$ 800		CDOA Training Grant Match 90/10			\$ 3,000
GA <50K	\$ 50	15	\$ 750		Board Grants, Seed funds for Airport Membership			\$ 1,500
Sub Total			\$ 14,050		Misc, Sponsorship, Grants related			\$ 1,000
					Sub Total			\$ 35,500
CDOA Training Grant			\$ 30,000					
Conferences					Conferences			
Winter Registration & Misc Income			\$ -		Winter Conference			\$ 10,000
Spring Registration & Misc Income			\$ 20,000		Spring Conference			\$ 30,000
Spring Conference Sponsorships			\$ 20,000		Misc. , Conference, Meetings related			\$ 1,000
Sub Total			\$ 40,000		Sub Total			\$ 41,000
Additional Rev/Income					Total			\$ 108,900
Account Interest			\$ 30		Total Budget FY- 2019			Revenue
Sub Total			\$ 30					\$ 109,580
								Expense
								\$ 680
Total			\$ 109,580					
								Estimate
Cash Balances			12_31_17	9_30_18	9_30_19	1_25_20	9_22_20	9_30_20
Wells Fargo Accounts		Checking	\$ 89,591.12	\$ 61,838.25	\$ 102,124.05	\$ 25,268.16	\$ 54,845.52	\$ 41,345.52
		Savings	\$ 9,432.37	\$ 9,434.48	\$ 9,437.55	\$ 49,438.03	\$ 35,944.09	\$ 35,944.09
		CD	\$ 29,384.67	\$ 29,408.23	\$ -	\$ -	\$ -	\$ -
Paypal Account							\$ 0.15	\$ 0.15
Telluride Resort and Spa							\$ 8,530.00	\$ 8,530.00
		Total	\$ 128,408.16	\$ 100,680.96	\$ 111,561.60	\$ 74,706.19	\$ 99,319.76	\$ 85,819.76
							Admin	\$ (9,000.00)